

Do you know the 8 Drivers of Your Company's Value?



Financial Performance

Are you satisfied with the amount of money you are taking out of your business? Do you budget your cash withdrawals?



Growth Potential

Do you think your revenue and profit will grow, stay about the same, or decline next year? Do you have a written plan to grow your business next year?



Switzerland Structure

What would happen if you suddenly lost a key supplier, key customer, or key employee?



Valuation Teeter Totter

Are you interested in investing more money in your business? Where would you invest?



Recurring Revenue

Does your company have any recurring revenue? Do you have a written plan to grow your recurring revenue?



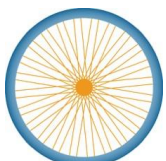
Monopoly Control

In the minds of your customers and prospects, do your products & services stand out from your competitors?



Customer Satisfaction

Are your customers likely to buy from you again? Do they often recommend you to other customers?



Hub & Spoke

If you took a 6-week, dream vacation to Europe, how would your business perform without you? Do you spend more time away from your family and working in your business than you would like?
